



# bulletin

CONVEYOR EQUIPMENT MANUFACTURERS ASSOCIATION

6724 Lone Oak Boulevard • Naples, Florida 34109

## OFFICERS

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Fred Sytsma  
*Frost, Incorporated*
- Vice President**  
Lee F. Schomberg  
*Paragon Technologies Inc.*
- Secretary**  
William J. Casey  
*Industrial Kinetics, Inc.*
- Treasurer**  
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*Drives, Inc.*
- Executive Vice President**  
Robert A. Reinfried  
*CEMA*

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- Term expires 2002**  
Marc Jorgensen  
*Jorgensen Conveyors, Inc.*  
R. Todd Swinderman  
*Martin Engineering*
- Term expires 2003**  
William Currie  
*DBT America, Inc.*  
Thomas Easterhouse  
*Lubriquip, Inc.*
- Term expires 2004**  
Mike Haug  
*Kasa Industrial Controls*  
Ray Summerlot  
*Summerlot Engineered Products*  
Fred Thimmel  
*Bryant Products, Inc.*

## STAFF

- Executive Secretary**  
Philip G. Hannigan
- Member Services**  
Terrie Craven
- Meeting Coordinator**  
Kimberly MacLaren
- Legal Counsel**  
Carroll A. Weimer, Jr.  
*Weimer & Boyce, Lawyers*

Winter, 2001

## HOWARD FINEMAN TO GIVE KEYNOTE ADDRESS AT ANNUAL MEETING

President Fred Sytsma announced Howard Fineman, Chief Political Correspondent, Senior Editor and Deputy Washington Bureau Chief, *Newsweek* Magazine, will be the keynote speaker at CEMA's 69th Annual Meeting, March 16-20, 2002, at The Rancho Las Palmas Marriott Hotel, Rancho Mirage, California.

Fineman is also an NBC News Analyst, appearing on The Today Show and Dateline, MSNBC, CNBC. He also appears on the syndicated radio show *Imus in the Morning*.

Fineman has interviewed and covered every president since Jimmy Carter. In 1998, he wrote six cover stories on the Lewinsky scandal, and the impeachment of President Clinton.

The meeting will kick-off with a Board of Directors meeting and a get acquainted reception and dinner on Saturday, March 16.

The Annual CEMA Golf Tournament will be held on Sunday morning, March 17, at the Marriott Desert Springs Resort. Also held on Sunday morning will be the annual 5K run/walk. Tennis Tournament will be held on Monday afternoon, March 18.

CEMA committee meetings, along with the general business session will take place on Monday, March 18. The keynote address open to all members, guests, and spouses is scheduled for 10:30 a.m. The session should adjourn by 12:00 noon.

On Tuesday, March 19, CEMA section meetings will be held, followed that evening with a reception and CEMA's Annual Banquet.

The 69th Annual Meeting will adjourn by 11 a.m. on Wednesday, March 20, following a Board of Directors meeting.

Sytsma also announced that CEMA has named Avis as the official rental car company for the meeting. More information will be sent along with the initial meeting mailing.

## FALL MEETING HELD AT QUIET O'HARE HILTON

Just over a week after the terrorists acts of September 11, CEMA's Fall Meeting was held as planned at the O'Hare Hilton Hotel, Chicago, Illinois.

The hotel, normally running at close to capacity welcomed CEMA with open arms. CEMA was the first group to meet at the hotel since the events of 9/11/01.

Over 70 representatives from member companies and trade magazines attended the meeting despite the severe restrictions on travel engendered by the national crisis. President Sytsma reported only a handful of cancellations leading up to the meeting and thanked the members for their extraordinary efforts to help CEMA conduct its ordinary business under these out-of-the ordinary circumstances.

Following a busy day of meetings, attendees gathered for a reception, dinner and to watch President Bush address the nation. A copy of his address is on the CEMA web site (see caption below).



CEMA Members watch President Bush address Congress and the Country on the State of the Nation in the aftermath of the September 11, 2001 terror attacks on the United States.

A copy of the President's speech is posted on the CEMA Web Site at <http://www.cemanet.org/sep20address.pdf>

## CEMA Mourns the Passing of Past President, Jervis Campbell Webb



Jervis Campbell Webb died on October 7, 2001. He was Chairman Emeritus of the Jervis B. Webb Company and had served as President of CEMA from 1954 to 1955. He was born in Mt. Vernon New York on March 22, 1915 to Jervis Bennett Webb and Maureen Campbell Webb, founders of the Jervis B. Webb Company.

Mr. Webb graduated from Principia High School in Elsah, Illinois and earned his degree in Mechanical Engineering from Massachusetts Institute of Technology in Boston, Massachusetts, in 1937. Upon graduation he began his career with the company. He was named President in 1970, and 6 years later assumed the role as Chairman of the family-owned business. Together with his brother, George H. Webb (currently the company Chairman, President, and CEO) the company was transformed from a multi-million dollar conveyor manufacturing business into one of the top material handling companies in the world.

Mr. Webb was extremely active in the local business sector as a member of the board of directors for the Economic Club of Detroit, Michigan Manufacturers Association, Detroit Symphony Orchestra, American Automobile Association, First Federal Savings, and the Engineering Society of Detroit. He served as President of the Detroit Athletic Club also held leadership roles in the American Society of Mechanical Engineers, Society of Automotive Engineers, Machinery and Allied Products Institute, and Foundry Equipment Manufacturers Association.

He devoted much of his time to civic organizations and education institutions while serving as President of the Boys and Girls Clubs of Southeastern Michigan, President of the Detroit Rotary Club, and as a trustee of Detroit Country Day School as well as the Detroit Institute of Technology.

Mr. Webb was an active member of the Detroit Masonic Temple Association. His memberships within the home of the largest Masonic Temple in the world include lifetime membership of the Free and Accepted Masons of Michigan, Ashlar Lodge #91; the Monroe No. 1 Chapter Royal Arch Masons; and the Detroit Commandery #1 Knights Templar.

He had a wide scope of interests and accomplishments. An avid canoeist - he charted rivers in remote areas of Canada. As an inventor, he held several patents for material handling devices and authored many articles on material handling, automation, and management philosophies. In his later years, Webb was an avid guest speaker who addressed many high school graduating classes to promote the values of strong education, good work ethics, and honest relationships.

Jervis C. Webb is survived by his wife Willie Mae, and their children: Susan Webb; Jervis H. Webb; Virginia Webb; Christopher J. Webb; Martha Coutinho; Mary Kaweck; and Lawrence C. Webb. His sister Joy Webb Clark and brother George H. Webb also survive him.

The family requests that any donations be made to the charity of your choice.

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### Press Release from CEMA Fall Meeting

## CONVEYOR INDUSTRY SHIPMENTS REMAIN STRONG IN 2001

NAPLES, FLORIDA – The Conveyor Equipment Manufacturers Association (CEMA) reports that through the second quarter, shipments were on pace to match 2000, which was a record year. A significant reduction in new orders indicates that the pace will not be maintained.

CEMA estimates an industry total of \$3.6 billion in shipments and \$2.8 billion in new orders for the first six months of 2001, according to Fred Sytsma, CEMA President, who announced the results during the Association's recent fall meeting in Chicago, Illinois.

A downturn in order volume occurred in the second quarter and has continued into the third quarter. The executives representing CEMA member companies who attended the fall meeting were uncertain as to when there will be an upturn.

Billed sales for five of the seven unit handling conveyor categories (Unit Handling-Light to Medium, Unit Handling-Heavy Duty, Trolley-Light to Medium, Unit

Components, and Conveyor Chain) increased from last year's comparable period.

Trolley Conveyor-Light to Medium shipments for the first 6 months were up 82%, followed by unit components shipments up 13% from the 2000 six-month period.

Showing an increase in bookings was the conveyor chain category with a rise of 7%. Bulk accessories shipments improved 15%; however, overall bulk handling category shipments slipped 7% for the period.

Founded in 1933, CEMA is the trade association of leading North American conveyor equipment manufacturers. CEMA tracks seven classes of unit handling equipment and five classes of bulk handling equipment.

For further information on CEMA or its member companies, or to order safety labels or technical information, visit our web site at <http://www.cemanet.org>.

## CEMA MEMBER COMPANY NEWS Continued from Back Page

### ACQUISITIONS / MERGERS / CHANGES

**DBT America, Inc.** was formed in July as a result of the acquisition of the **Long-Airdox Company** by DBT, a worldwide mining machinery supplier headquartered in Germany. The new company's headquarters will remain in Daphne, Alabama according to *Bill Currie*, its Vice President and General Manager.

**FMC Technologies, Inc.** has announced that its business unit, formerly known as **Automated Material Handling Systems**, has changed its name to **Automated Systems**.

**FKI Logistex** has announced the acquisition of **Stearns Airport Equipment Company**, a manufacturer of airport baggage handling systems and equipment.

**FKI Logistex** acquired **Alvey, Buschman, and Mathews**. All three companies, as reorganized, are now under one **FKI Logistex** membership in CEMA.

**Paragon Technologies** was formed with the joining of **Ermanco** and **SI Systems**. As of July both companies are now under one **Paragon Technologies** membership in CEMA.

**Screw Conveyor Corporation** experimentally changed its name to **SCC Corporation** in 1998. After a trial of that new identity, they implemented a corporate name change in July 2001 to revert to **Screw Conveyor Corporation**, a name that they have had since 1932.

**Siemens Dematic** was formed in June when **Siemens** completed its acquisition of **Mannesmann Dematic** and its subsidiary **Rapistan Systems**. The new company merges **Mannesmann Dematic** and **Rapistan** with **Siemens Production and Logistics Group** to become the world's largest supplier of material handling and logistics automation systems.

### UPCOMING CEMA MEETINGS

#### Annual Meeting

March 16-20, 2002  
Rancho Las Palmas Marriott  
Rancho Mirage, California

#### Joint Management Conference

May 19-22, 2002  
LaPlaya Beach Resort  
Naples, Florida

#### Fall Meeting

September 26-27, 2002  
O'Hare Hilton, Chicago, Illinois

#### Annual Meeting

March 15-19, 2003  
Marco Island Marriott  
Marco Island, Florida

## CEMA FALL MEETING



(left to right) CEMA President, Fred Sytsma Frost, Inc. CEMA Secretary, Bill Casey Industrial Kinetics Rick Baer Greenberry Industrial Co. and Clyde Tobin Saginaw Products Corp. enjoy networking at the Fall Meeting.

(left) CEMA Board Member, Bill Currie DBT America, Inc., and Former CEMA President, C.E. "Ed" Bryant, Jr. Continental Conveyor & Equipment Co. (right) welcome Randy Block Screw Conveyor Corp. back to the CEMA Fall Meeting.



(left) CEMA Director, Todd Swinderman Martin Engineering welcomes Bob King Siemens Dematic Corp. (center) to his first CEMA Fall Meeting, and Dan Gualtieri Martin Sprocket & Gear, Inc. (right) back to his first CEMA meeting in several years.

(left to right) Mary Herder and her husband Gary Prab, Inc. socialize with Linda De La Fuente Richards-Wilcox, Inc. during a break at the Fall Meeting Reception.



(left) Stan Wulf Superior Industries and David Keech Rockwell Automation - Power Systems (right) welcome Scott GOSS Rockwell Automation - Power Systems (center) to his first CEMA meeting.

(left) CEMA Director, Ray Summerlot Summerlot Engineered Products and CEMA Director, Fred Thimel Bryant Products (right) discuss CEMA statistics and membership issues with Terrie Craven CEMA Staff and congratulate her on her escape from Meeting Planning duties.



(left to right) Tom Barry, Jr. Sandvik Sorting Systems, Inc. George Huber III Industrial Kinetics, Inc. and John Ivey Portec Inc, Material Handling Group get up to date since their last visit together at the CEMA Annual Meeting in California.

# CEMA MEMBER COMPANY NEWS

## NEW MEMBER COMPANIES

As of December 1, CEMA's membership stands at 100, the largest number in our history with 95 Manufacturing Members and 5 Technical Members.

### Manufacturing Members

**WAM USA**, of Lawrenceville, Georgia, joined CEMA on August 1, 2001. They manufacture Screw Conveyors.

Martin Sprocket & Gear, Inc. sponsored their membership.

**Greenberry Industrial Company**, of Corvallis, Oregon, joined CEMA on September 20, 2001. They manufacture Bulk Belt Conveyor Systems.

Todd Swinderman of Martin Engineering sponsored their membership.

**Scandura Corporation**, of Charlotte, North Carolina, joined CEMA on October 1, 2001. They manufacture Bulk Belt Conveyor Components, Accessories, and Systems.

Ed Bryant of Continental Conveyor & Equipment Company sponsored their membership.

**Material Science Technology (MST) Corporation**, of Prineville, Oregon, joined CEMA on November 1, 2001. They manufacture Screw Conveyors as well as Bulk Belt Conveyor Components, Accessories, and Systems.

Jim Lamb of Drives, Inc sponsored their membership.

### Technical Members

*CEMA's bylaws were changed in late 2000 to expand CEMA membership eligibility to include non-manufacturing engineering firms that specify and design material handling systems in North America.*

**River Consulting** of Columbus, Ohio, became a CEMA Technical Member effective November 1, 2001. Their engineering specialties are Specification, Design, and Installation of Screw Conveyors, Bulk Conveyor Systems, Unit Handling Systems, Trolley Conveyor Systems, Pneumatic Conveyor Systems, and Automated Monorail Systems.

Frank Warmoth of Dearborn Mid-West Conveyor Company sponsored their membership.

**Smith & Monroe & Gray Engineers, Inc.**, of Beaverton, Oregon, became a CEMA Technical Member effective December 1, 2001. Their engineering specialties are design of Screw Conveyors, Bulk Conveyor Systems, and Pneumatic Conveyor Systems.

Rick Baer of Greenberry Industrial Company sponsored their membership.

*We warmly welcome all of these new members and hope that their participation in CEMA meetings and activities will bring CEMA the benefit it seeks and will bring these companies the benefits they seek, and more. We also sincerely thank their sponsors for guiding these new members to our association.*

## AWARDS / PROGRAMS / MILESTONES

**CSC Industries** received the Ford Q-1 award for Reliability and Maintainability Green Status.

**Dearborn Mid-West Conveyor** has, for the 12<sup>th</sup> year in a row, captured Daimler Chrysler Corporation's Gold Award. That award is presented to selected companies in recognition of outstanding performance and achievement of the highest ratings in quality, technology, service, and price.

**Dearborn Mid-West Conveyor** received its ISO-14001 Certification in 2001.

**Martin Engineering** and its employees joined together to contribute \$7,900 to the National Disaster Relief Fund of the American Red Cross. In a 10-day fund drive, the employees at the Neponset, Illinois Headquarters as well as field representatives, contributed \$3,950. The company matched the contribution to bring it to the final figure.

## PROMOTIONS / APPOINTMENTS

**Automotion, Inc.** has promoted *Bill Wold* to Director of Business Development.

**Continental Conveyor & Equipment Company** has appointed *Mark Bryant* as Group Manager - Conveyor Components.

**Drives, Incorporated** has appointed *Steve Egbert* as Regional Manager for the Eastern U.S. and *Gene Narducy* as Regional Manager for the Southwestern U.S.

**Falk Corporation** has appointed *Dean Freeman* as Vice President of Finance.

**FKI Logistex** has appointed *John Pelka* as Vice President of Sales and Marketing. He succeeds *John Westendorf* who has been promoted to CEO of the **FKI Logistex Automation Division**, headquartered in Cincinnati, Ohio.

**Paragon Technologies** is the parent company of **SI Systems** and **Ermanco**. In July, **Paragon's** CEO, *Bill Johnson* announced the promotion of *Leon Kirchner*, President of **Ermanco** since 1983, to Chief Operating Officer of **Paragon Technologies**. He also announced the promotion of *Gordon Hellberg* to be Vice President of Sales for the **SI Systems** brand and *Lee Schomberg* to be the Vice President of Sales for the **Ermanco** brand.

**Richards-Wilcox, Inc.** has promoted *Myrna Martinez* to be its Manager of Planning and Purchasing. She will be responsible for the management of MRP information.

**Screw Conveyor Corporation** has appointed *L.Q. "Sonny" Raper* as Plant Manager of the company's largest manufacturing facility. It is located in Winona, MS. He will report directly to the company's CEO, *Garry Abraham*.

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