



# bulletin

CONVEYOR EQUIPMENT MANUFACTURERS ASSOCIATION

6724 Lone Oak Boulevard • Naples, Florida 34109

## OFFICERS

### President

James Lamb  
*Drives, Inc.*

### Vice President

Vacant

### Secretary

Thomas Easterhouse  
*Lubriquip, Inc.*

### Treasurer

Fred Thimmel  
*Bryant Products, Inc.*

### Executive Vice President

Robert Reinfried  
*CEMA*

## DIRECTORS

### Term expires 2005

Tom Barry  
*Sandvik Sorting Systems, Inc.*  
Gary Herder  
*Prab, Inc.*  
William Casey  
*Paragon Technologies, Inc.*

### Term expires 2006

Fred Bachert  
*Rockwell Automation-Power Sys.*  
Daniel Fannin  
*Emerson Power Transmission*  
R. Todd Swinderman  
*Martin Engineering*

### Term expires 2007

Dan Gualtieri  
*Martin Sprocket & Gear*  
Don Hudak  
*Precision Pulley & Idler*  
Bill Pugh  
*Ralphs-Pugh Company*

## STAFF

### Executive Secretary

Philip Hannigan

### Meeting Coordinator

Kimberly MacLaren

### Legal Counsel

Carroll A. Weimer, Jr.  
*Weimer & Boyce, Lawyers*

Winter, 2004

## CEMA ANNUAL MEETING

CEMA President, James Lamb, recently announced that CEMA's 72nd Annual Meeting will be held at the Westin Kierland Resort, Scottsdale, Arizona March 5-9, 2005.

The Annual Meeting will kick-off with a Board of Directors meeting and a get acquainted reception and dinner on Saturday, March 5.

The Annual CEMA 5K run/ walk will be held on Sunday morning, March 6. The Annual Golf Tournament Sunday will be held on Sunday afternoon.

CEMA committee meetings, along with the general business session will take place on Monday, March 7. The session should adjourn by 12:00 noon.

On Tuesday, March 8, CEMA section meetings will be held, followed that evening with a reception and CEMA's Annual Banquet.

The 72nd Annual Meeting will adjourn by 10:30 a.m. on Wednesday, March 9, following a Board of Directors meeting.

The initial meeting mailing was sent out in early December. If you have not yet received one, contact Kimberly at CEMA Headquarters.

## CEMA INTRODUCES NEW VIDEO CD

Thanks to CEMA's Screw Conveyor Section, CEMA is pleased to announce the availability of an enhanced version of its safety video, "Screw Conveyor, Drag Conveyor, and Bucket Elevator Safety".

The Safety CD, formerly published as a stand-alone VHS tape, contains the video that describes key safety practices that people should adhere to when working with and around this equipment. It also includes the following components of a well structured in-plant safety program:

"CEMA Safety Label Placement Guidelines" for this equipment.

A printable version of the "Screw Conveyor Safety Poster".

The safety handout "Warning and Safety Reminders for Screw, Drag, and Bucket Elevator Conveyors" that incorporates industry consensus standard safety practices.

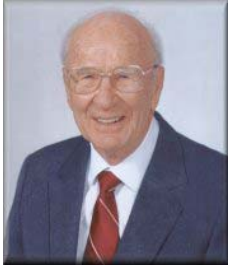
Links to other safety resources.

It sells at the CEMA Web Site as CEMA AV#6 for \$20.00 for up to 25 copies and \$15.00 for more than 25 copies.

## ***Belt Conveyors for Bulk Materials*** - 6th Edition Update

Advanced orders for the totally revised 6th Edition of ***Belt Conveyors for Bulk Materials*** has now surpassed 1,400 copies. Deadline to order and pre-pay at substantial pre-publication savings ends on December 15.

This complete re-write, although monumental in scope, has met all technical deadlines thus far. The effort to proofread over 600 pages of text, check data and formula, complete page layout and other production tasks is taking longer than expected and will move the ship date to no later than February 28, 2005.



## IN MEMORIAM

**Tom Loberg**

*Founder of Hytrol Conveyor Company, Inc.*

CEMA Past President and founder of the Hytrol Conveyor Company, Tom Loberg, died on November 8, 2004 in Jonesboro, Arkansas. Tom was 87 when he died.

Mr. Loberg was born July 1, 1917 in Milwaukee, Wisconsin. He was a graduate of Marquette University. After he founded Hytrol Conveyor Company Inc., he moved it to Jonesboro, Arkansas in 1962. He and his company joined CEMA shortly thereafter and, over the past four decades the company has been an active participant in CEMA meetings and activities. Mr. Loberg served on the CEMA Board of Directors and was elected CEMA President in 1982.

He was preceded in death by his son, Daniel H. "Dan" Loberg in 1979, a brother Charles R. Loberg and a sister, Margaret Hansen.

Survivors include his wife, Rigmor, sons David Loberg of Houston, Texas and Steven A. Loberg of Chapel Hill, North Carolina. Daughters Judi Loberg of Chapel Hill, North Carolina and Ruth Poston of Memphis, Tennessee. Grandchildren Kirsten Loe, Rachel Loberg, Phillip Poston, Elizabeth Carroll, Kirk Loberg, Sarah LaFleur and Abigail Loberg. And 12 great grandchildren.

CEMA and his industry friends wish him a peaceful rest and send their condolences to his family, friends, and associates.

## CEMA ENGINEERING CONFERENCE

The 2005 CEMA Engineering Conference will convene at the LaPlaya Beach Resort in Naples, Florida from Sunday, June 26 through Wednesday, June 29, 2005.

This year's speaker program will be on Product Liability Engineering Considerations. We are still looking for a speaker. If anyone is familiar with a good candidate speaker, please contact Phil Hannigan at CEMA Headquarters. The terms for our speakers are that we will not pay a speaker fee but will pay for transportation, hotel, and food. The exposure to many potential customers is deemed a fair exchange in lieu of a speaker fee.

The seminar, as before, will provide documentation that will allow professional engineers to submit the seminar for continuing education credits associated with maintenance of their certification.

## CEMA MEETING SCHEDULE

March 5-9, 2005 Annual Meeting,  
The Westin Kierland, Scottsdale,  
Arizona.

June 26-29, 2005 Engineering  
Conference, LaPlaya Beach Resort,  
Naples, Florida

September 22-23, 2005 Fall  
Meeting, O'Hare Hilton Hotel,  
Chicago, Illinois.

## CEMA PUBLICATIONS NEWS

Thanks to the CEMA Idler Committee, a 2004 edition of **CEMA Standard 502 :Bulk Material Belt Conveyor Troughing and Return Idlers** was published on August 1.

The new edition makes all tables easier to use by adopting a new format. Additionally, the standard adds a new CEMA Class F Idler along with its associated dimensional, load ratings, and capacities,

It has been published as a PDF document and is available from the CEMA Web Site Publications Page for \$30.00 per copy.

The CEMA Safety Committee has published Safety Best Practices Recommendation CEMA SBP-001 (2004) **Design and Safe Application of Conveyor Crossovers for Unit Handling Conveyors.**

It is published digitally as a PDF and available for free download from the Safety Page on the CEMA web site.

The document identifies two types of crossovers at conveyor height and two types of crossovers above conveyor height.

Other topics covered include considerations for Human Factors, Mechanical Safety, and Controls.

The CEMA Board of Directors has endorsed and encouraged the development of Safety Best Practices to enable members and the industry to capture these consensus ideas for promotion of safety in the workplace.

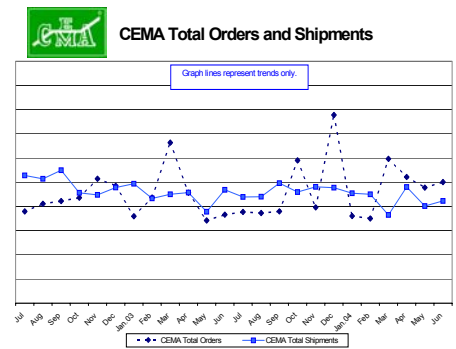
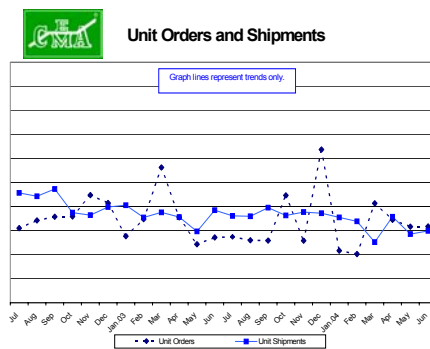
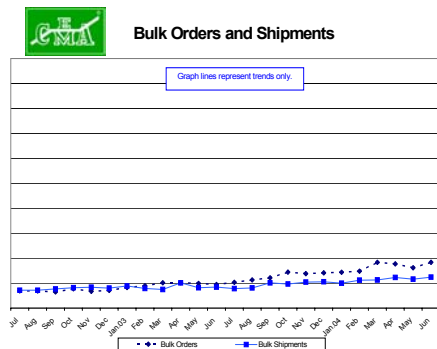
As of the end of November, CEMA Safety Label Sales for the first 10 years of the program have exceeded 14 million labels.

## CONVEYOR INDUSTRY SEES IMPROVEMENT IN FIRST HALF OF 2004

The Conveyor Equipment Manufacturers Association (CEMA) reports that total new orders increased 7% and billed sales (shipments) were up 9% in the first half of 2004. Increases were due to strong Bulk Handling orders and shipments. Orders were down 12% and shipments were down 5% for Unit Handling in the first six months of 2004. CEMA estimates that industry new orders totaled \$2.46 billion and shipments totaled \$2.69 billion, both up slightly from 2003. The executives representing CEMA member companies who attended the fall meeting felt confident that new equipment orders and shipments would continue to recover in 2004.

CEMA President, Jim Lamb announced the results at the Association's Fall meeting in Chicago, Illinois, in September.

CEMA tracks new orders and shipped sales volume in seven classes of unit handling equipment and five classes of bulk handling equipment. The graphs shown below plot monthly order and sales trends from reporting CEMA member companies between July 2002 and June 2004. Trends are totaled and graphed for all product classes in Bulk Handling Equipment, Unit Handling Equipment and Total CEMA members.





Neil McLean (Can-Am Chains), CEMA President, Jim Lamb (Drives, Inc.) and Board Member, Bill Pugh (Ralphs-Pugh Company) having a great time at the Fall Meeting.



Mike Nisenbaum (U.S. Tsubaki Inc.), John Almarez (WAM Inc.), Bill Demmel (Martin Sprocket & Gear, Inc.) and Steve Rhoad (Webster Industries, Inc.) take the opportunity to network at the CEMA Fall Meeting.



Board Members Don Hudak (Precision Pulley & Idler), Fred Bachert (Rockwell Automation - Power Systems), and Dan Gualtieri (Martin Sprocket & Gear, Inc.) discuss the state of the Association at the Fall Meeting.



Doug Markham (Goodman Conveyor Company), Bill Currie (DBT America Inc.), and Judd Roseberry (Richwood Industries, Inc.) enjoy a time out from the activities at the CEMA Fall Meeting.



Board Member, Bill Casey (SI Systems / Paragon Technologies, Inc.), left, socializes with fellow Board Member, Gary Herder (Prab, Inc.) and his wife, Mary at the CEMA Fall Meeting.



CEMA Secretary, Tom Easterhouse (Lubriquip, Inc.) right, thanks Gary Giuliano (Intelligrated) for his outstanding proposal to develop a Unit Handling Book that the Section approved of at the Fall Meeting.



Steve Rauhut (Screw Conveyor Corporation), right, thanks Tom Andel (Material Handling management Magazine) for his excellent presentation at the Fall Meeting



Left to right. Gregg Goodner (Hytrol Conveyor Co., Inc.) and Merle Davis (Automotion, Inc.) thank Jim Indelicato (DC Velocity Magazine) for his equally excellent presentation on business trends in the industry.

## CEMA MEMBER COMPANY NEWS

### NEW MEMBER COMPANIES

As of December 1, CEMA's membership stands at 97, with 88 Manufacturing Members and 9 Technical Members.

#### New Manufacturing Member

**Goldens' Foundry & Machine Co.**, of Columbus, Georgia, joined CEMA on October 13, 2004. They manufacture sprockets and pulleys.

Their Official Representative is *Andy Sparks*, Power Transmission Sales, and their Alternate Representative is *Dennis Parker*, Power Transmission Sales.

*David Keech* of Rockwell Automation, sponsored their membership.

***We warmly welcome them and hope that their participation in CEMA meetings and activities will bring CEMA the benefit it seeks and will bring Goldens' the benefits they seek, and more.***

### Company News

#### Updates

**Conveyor Dynamics Inc.**, of Mankato, Minnesota, which became a CEMA Technical Member in June, has changed their CEMA representatives. Their Official Representative is *Lawrence Nordell*, President, and their Alternate Representative is *Parker Sheckman*, PhD.

#### Milestones

On October 9, 2004 **Martin Engineering** celebrated the 60th anniversary of its founding in 1944 by *Edwin F. Peterson* following his invention of the VIBROLATOR® Pneumatic Ball Vibrator.

### Mergers and Acquisitions

**Jorgensen Conveyors, Inc.** announced a recent change in the ownership structure of the company. Through an acquisition of outstanding shares, the D'Amico family now owns all interest in the Business. *John and Chuck D'Amico*, third generation grandchildren of the founders, will continue to manage the company.

**Transnorm System, Inc.** has been purchased from its parent **Swisslog AG** by **NORD Holding**, a management team based in the United States, Germany, and the United Kingdom. The U.S. shareholders are *Kay Lynn Wolfe* who will hold the position of CEO and *Rick Lee* who will hold the position of President.

### Promotions and Appointments

**Dearborn Mid-West Conveyor Co.**, has announced the promotion of *Jack Allor* to president. He succeeds *Wes Paisley* who has taken on the role of Vice Chairman.

**FKI Logistex North America**, appointed *Stephen Ackerman*, as president. He, in turn, has appointed three senior executives as presidents of its North America divisions. Dave Baker was named president of the Manufacturing Systems Division, John Kelly was named president of the Airport, Post & Parcel Division, and John Westendorf was named president of the Warehouse & Distribution Division. Other promotions include Stephen Causey to vice president, finance, and Stephen Legg to vice president, business development.

#### EDITOR'S NOTE

**We will be happy to print member company news if you remember to include CEMA Headquarters in your press release distribution list.**