



bulletin

CONVEYOR EQUIPMENT MANUFACTURERS ASSOCIATION

6724 Lone Oak Boulevard • Naples, Florida 34109

Fall-Winter 2007

OFFICERS

President

Fred Thimmel
Bryant Products, Inc.

Vice President

Daniel Fannin
Emerson Power Transmission

Secretary

R. Todd Swinderman
Martin Engineering

Treasurer

Bill Pugh
Ralphs-Pugh Company

Executive Vice President

Robert Reinfried
CEMA

DIRECTORS

Past Presidents Representative

James Lamb
Drives, Inc.

Term expires 2008

Ron Doll
Rexnord LLC
George Huber III
Industrial Kinetics, Inc.
Mike Nisenbaum
U.S. Tsubaki, Inc.

Term expires 2009

Ron Arkema
Van Gorp Corporation
Merle Davis
Automotion, Inc.
Gregg Goodner
Hytrol Conveyor Co., Inc.

Term expires 2010

Jim Calhoun
FMC Technologies/Material Handling Solutions
Warren Chandler
Stephens-Adamson
Rick Lee
Transnorm, Inc.

STAFF

Executive Secretary

Philip Hannigan

Meeting Coordinator

Kimberly MacLaren

Legal Counsel

Carroll A. Weimer, Jr.
Weimer & Boyce, Lawyers

CEMA PREPARES FOR ITS 75TH ANNUAL MEETING

The National Industrial Recovery Act (NIRA) was enacted by Congress in June 1933 and was one of the measures by which President Franklin D. Roosevelt sought to assist the nation's economic recovery during the Great Depression. The passage of NIRA ushered in a unique experiment in U.S. economic history—the NIRA sanctioned, supported, and in some cases, enforced an alliance of industries. Antitrust laws were suspended, and companies were required to write industry-wide "codes of fair competition" that effectively fixed prices and wages, established production quotas, and imposed restrictions on entry of other companies into the alliances. The act further called for industrial self-regulation and declared that codes of fair competition—for the protection of consumers, competitors, and employers—were to be drafted for the various industries of the country and were to be subject to public hearings. Employees were given the right to organize and bargain collectively and could not be required, as a condition of employment, to join or refrain from joining a labor organization.

Through July and August 1933, an organizing committee for the "material package handling and elevating machinery manufacturers" sought to create their own code of fair competition as required by the NIRA. The organizing committee developed a list of manufacturers eligible to be covered under the code and invited them to attend a formal organizing meeting of "The Association of Conveyor and Material Preparation Equipment Manufacturers" on September 13, 1933 at the University Club in Chicago, Illinois. The group that met there represented approximately 70% percent of the industry. They adopted the proposed "Code of Fair Competition for the Conveyor and Material Preparation Equipment Manufacturing Industry" and a draft constitution and bylaws for a new association to be renamed "The Conveyor Association". In subsequent testimony before a hearing of the Code Committee of the National Industrial Recovery Administration on November 24, 1933, the association was reported to have grown to 63 members representing approximately 90% percent of the production capacity of the industry. (The Conveyor Association was renamed the Conveyor Equipment Manufacturers Association in 1945.)

Though the NIRA and its compulsory codes were declared unconstitutional in May of 1935, the Association had enough other reasons to exist outside the code and has continued to serve the needs of the industry over these last 75 years.

The 75th CEMA Annual Meeting will convene from Friday to Tuesday, March 7-11, 2008 at the LaQuinta Resort and Club, LaQuinta, California. The CEMA Board and the Meetings Committee are working hard to make the Annual Meeting one to remember. Registration packages were sent out on November 29. If you have not yet received one, you can download it from the CEMA web site at <http://cemanet.org/75annualmeeting.html>. More details about the meeting schedule and events are on page 2.

While being a landmark anniversary, it is also an occasion to refocus and set a course for the association's next 75 years of service. Towards that end, several changes to the manufacturing member criteria were adopted by the CEMA membership and board of directors at the Fall Meeting. For a summary of those changes see the article that reports on the Board actions beginning on page 3.



CEMA's 75th ANNUAL MEETING OVERVIEW

CEMA's 75th Annual Meeting promises to be one to remember. It will convene at the LaQuinta Resort & Club in LaQuinta, California, March 7-11, 2008. The latest information on the meeting schedules, events, and registration forms can be downloaded from the CEMA Web Site at <http://cemanet.org/75annualmeeting.html>.



There will be *committee meetings and a general business session* on **Saturday**, March 8, and there will be *section meetings* on **Monday**, March 10.

A free 75th Anniversary Logo Golf-Shirt will be given to each registered attendee. **Be sure to let CEMA HQ know your preferred size.** See Registration Form on Page 8.

To increase the funds available for this special event, CEMA Members have been offered the opportunity to sponsor different activities. Each event was assigned a Platinum, Gold, Silver, or Bronze value.

As of November 30, the sponsorships shown to the right have been claimed.

There are still some open sponsorships available. [Members wishing to pursue sponsorship can click this link to find more information.](#)

| Platinum | Gold | Silver | Bronze |
|------------------------|---------------|--|------------------------------|
| Martin Sprocket & Gear | Dematic Corp. | FMC Technologies/Material Handling Solutions | Frost Inc |
| | | Jorgensen Conveyors, Inc. | Goodyear Engineered Products |
| | | Martin Engineering | Intelligrated |
| | | Superior Industries | Ralphs-Pugh |
| | | | SI Systems |

Group dining and entertainment events are scheduled for the following days:

Friday

A Welcome Reception and Dinner with comedian Adam Christing performing after dinner.

Saturday

A Networking Lunch

A Casino Night / Fantasy Auction Reception and Dinner with a jazz lounge singer, Antony Fields,

Monday

A Spouse Luncheon and Fashion Show

The Annual Reception and Dinner with dancing and entertainment provided by The Heroes.

Sunday is pretty much a day of rest, relaxation, and optional touring. There will be a *5k Walk / Run* at 8:00 a.m., and a *Golf Tournament* at noon.

The speakers this year will be a fascinating mix for all. On **Saturday** there will be three speakers.

The General Business Session at 9:00, **Erik Wahl** will kick off with the Keynote Address. Mr. Wahl is an accomplished artist and consultant who inspires professionals from all industries to achieve greater levels of performance by challenging them to implement innovative and breakthrough thinking. His topic will be *"The Art of Vision"* which is an entertaining and highly practical program that uncovers new ways to make your organization more creative, more productive and ultimately, more profitable.



At 1:30, **Alan Beaulieu** will speak to the topic "Global Business Trends and their Impact to American Business". Mr. Beaulieu has been providing workshops and economic analysis seminars across the U.S. to literally thousands of business owners and executives for the last 15 years. A senior analyst, economist and principal, Beaulieu has been with the Institute for Trend Research (ITR) since 1990. He has been consulting and advising companies throughout the U.S., Europe, and Japan on how to plan for and prosper through the business cycle. Pronouncements from the Institute for Trend Research and/or Mr. Beaulieu have appeared in/on: the Wall Street Journal, New York Times, Barron's, USA Today, Knight Ridder News Services, Reuters, CBS Radio, The Washington Times and numerous other outlets.



At 3:00, **Lisa Williams** will speak. She is a gifted medium and clairvoyant who was first discovered by Merv Griffin who, shortly after meeting her, launched her on her own television show on the Lifetime Channel called *"Life among the Dead"*. She was recently featured on the *Oprah Winfrey Show*. She will give a presentation what she is about and then audience members will be invited to interact with her as she shares her gifts of knowledge of the spirit world and the ways we can connect and understand the messages that our loved ones are trying to convey to us. She also works as a healer. Through the ancient art of Japanese healing, 'Reiki' and Crystal Healing, Lisa works along side the medical profession and aids the healing process, with miraculous results.



CEMA 2007 FALL MEETING



CEMA President, Fred Thimmel, addresses the CEMA Fall Meeting Reception and Dinner

WORKING AND COORDINATING



INFORMATION AND LEARNING



FELLOWSHIP AND NETWORKING



GREAT CONVENIENT LOCATION



The CEMA Fall Meeting convened, Tuesday and Wednesday, September 18 and 19, 2007 at the Chicago O'Hare Airport Hilton Hotel. This Tuesday-Wednesday schedule marks a departure from our previous Thursday-Friday schedule. It turned out to be extremely well received and proved much more efficient in promoting ease of member attendance and travel.

It was a full schedule for the participants with most committee meetings on Tuesday and the Section meetings on Wednesday morning. The results of the meetings are available from the meeting minutes which have been distributed to the membership. They are available from CEMA headquarters upon request. Some highlights might be of interest to you.

Business Education Session: A joint meeting on Wednesday morning included a presentation by Fred Fishman of Techsolve, Inc. on how to increase profitability with value engineering and strategic purchasing. Value engineering is a formal process that scrutinizes your company's products, services, and processes for elements that increase costs and reduce margins without adding value to your customers. Eliminating unnecessary costs is the essence of value engineering. Strategic purchasing acknowledges that manufacturers typically spend 40% to 60% of their total revenue on purchases. It focuses on two areas: 1. Reevaluating purchased goods and services for appropriateness and cost-effectiveness; 2. Providing the purchasers of these goods and services with skill and tool sets to enable them conduct more effective negotiations and more economical purchasing arrangements with the suppliers of these goods and services. The presentation was well received and engendered some interesting questions.

The Engineering Conference: The Engineering Conference Planning Committee decided to add an additional continental breakfast on Wednesday morning in addition to those on Monday and Tuesday mornings. These breakfasts were instituted to enhance the networking and relationship building that are an integral part of the meeting's goals and members indicate the program has been a success. The menus needed some more fruits, cereal choices, and muffin-bagel options and these will be added in 2008. We will also try to get a separate room or veranda setting for the breakfasts. The opening meeting agenda was modified to better organize the presentation of committee agendas.

The Pulley and Idler Committee schedules conflicted with the Belt Book Committee in 2007. To solve this, the Pulley and Idler Committee schedules were switched for 2008 to better accommodate the Belt Book Committee meeting.

The speaker topic for the Engineering Conference will be ***"Risk Management 101 For Engineers – How to start, document, and manage a program at your company."*** If any members know of a good speaker on the topic please contact Phil Hannigan at CEMA HQ.

SUMMARY OF CEMA BOARD OF DIRECTORS ACTIONS AT THE CEMA FALL MEETING - SEPTEMBER 2007

The CEMA Board of Directors assembled on Tuesday September 18, at the Chicago, O'Hare Hilton Hotel, Chicago, Illinois in conjunction with the CEMA Fall Meeting.

CEMA FISCAL YEAR: The Board approved a recommendation of the Strategic Planning Committee to align the CEMA Fiscal Year with the Calendar Year. As a result, the 2007 Fiscal Year will be a "Stub" Year – September 1 – December 31. Since dues for the September – November period were already sent out, Bob Reinfried will send out a one month dues invoice for December to close out the stub fiscal year.

CEMA PRODUCT SECTION OFFICERS

Conveyor Chain Section

Chair: Fred Spurck
Webster Industries, Inc.
V. Chair: Mike Nisenbaum
U.S. Tsubaki

Conveyor Controls Section

Chair: Vacant

General Bulk Handling Section

Chair: Warren Chandler
Stephens-Adamson
V. Chair: Terry Stiles
Ortman Conveying Systems

Palletizer Section

Chair: Vacant

Screw Conveyor Section

Chair: Jim Calhoun
FMC Technologies
V. Chair: Terry Stiles
Ortman Conveying Systems

Unit Handling Conveying Section

Chair: Merle Davis
Automotion, Inc.
V. Chair: Joe Forte
Portec Flomaster

CEMA COMMITTEE OFFICERS

Conference Committee

Chair: Phil Hannigan
CEMA

Finance/Budget Committee

Chair: Bill Pugh
Ralphs-Pugh Company

Government Affairs Committee

Chair: Fred Thimmel
Bryant Products, Inc.

Insurance Committee

Chair: Vacant

Marketing/Membership Committee

Co-Chair: George Huber III
Industrial Kinetics, Inc.
Co-Chair: Tom O'Brien
Ralphs-Pugh Company

Meetings Committee

Chair: Gregg Goodner
Hytrol Conveyor Co., Inc.

Past Presidents Committee

Chair: James Lamb
Drives, Inc.

Statistics Committee

Chair: Daniel Fannin
Emerson Power Transmission

Strategic Planning Committee

Chair: R. Todd Swinderman
Martin Engineering

5% DUES INCREASE: Beginning with fiscal year 2008, dues will be increased by five percent. The CEMA Technical members will receive a 5% dues discount for participation in the Engineering Conference.

The CEMA Manufacturing Member Dues Rate will increase from 40 cents per \$1,000 of average annual Billed Sales for the two-year base period to 42 cents per \$1,000 beginning in the 2008 fiscal year. Whereas the undiscounted minimum and maximum annual dues were \$3,500 to \$11,500, beginning in 2008, the new undiscounted minimum-maximum dues will be \$3,675 to \$12,075.

CHANGED DUES DISCOUNT SCHEDULE: To encourage maximum participation in the CEMA Monthly Statistics Program, the annual dues of manufacturing members have been discounted 50% for faithful participation in the statistics program. This discount will continue until the end of 2007.

The Board is concerned about increasing member participation in CEMA meetings. Therefore, the 2008 dues discount will be discounted 35% for statistics participation and an additional 15% for participation in at least one scheduled CEMA meeting per year.

In 2009, the dues will be discounted 25% for statistics participation and an additional 25% for participation in at least one scheduled CEMA meeting per year.

MONTHLY STATISTICS REPORTING PROBLEMS: Late or no reporting is still a problem with about 30 companies using Bob's reminders that their statistics are due or overdue as their monthly cue to attend to statistics reporting. Even with those reminders, Bob has to enter estimated sales for several companies each month. The Board discussed how to cut down on late or no statistics reporting. As an initial attempt to prod prompt reporting, the Board authorized Bob Reinfried to include the names of companies for which estimates were used in the monthly report.

Additionally, the Board discussed the idea that a Statistics Report at the Annual Meeting could be a source of added take-away value at the Annual Meeting and would highlight how the statistics program brings value to CEMA Membership. Dan Fannin, the chair of the Statistics Committee, volunteered to prepare a presentation for the Annual Meeting. The report will include an update on the size of the industry and our restates of booked and billed sales based on memberships gained and lost. Additionally, he will provide a presentation on a segment of the industry that the statistics indicate might be growing.

CEMA'S PURPOSE AND VISION STATEMENTS REVISED: As CEMA moves into its next 75 years, the Board had become concerned that the membership of the Association was not meeting the purpose and vision statements of the Association. Moreover, these statements needed updating to reflect the current and forecast business environment that the Association proposed to serve.

The Board adopted a revision of the Association's Purpose as follows:

Article II - PURPOSE

The purpose of the Corporation shall be:

Section 1. To promote standardization of design, safety, manufacture and application on a voluntary basis and in such a manner as will not impede development of the conveying equipment and component parts or lessen competition.

Section 2. To promote the common interests of CEMA members and the North American conveyor industry.

81st
**ENGINEERING
CONFERENCE
2008**

CONFERENCE OFFICERS

Chair: Avinash Bhalerao
Bechtel Corporation

1st V. Chair: (UNIT HANDLING)
Phil Kaffenberger
HK Systems

2nd V. Chair: (BULK HANDLING)
Corrie Godee
Stebens-Adamson

COMMITTEE OFFICERS

Belt Conveyor Systems Manual
Chair: R. Todd Swinderman
Martin Engineering

Bulk Conveyor Accessories
Chair: George Mott
ASGCO Manufacturing, Inc.
V.Chair: Corrie Godee
Stebens-Adamson

Conveyor Chain
Chair: Vacant

V. Chair: Steve Rhoad
Webster Industries, Inc.

Conveyor Controls Committee
Chair: Doug Oliphant
Kasa Industrial Controls, Inc.

Conveyor Idlers
Chair: Todd Kirkpatrick
Continental Conveyor & Equip. Co.
V. Chair: Jarrod Felton
Superior Industries

Conveyor Pulleys
Chair: David Ackels
Van Gorp Corporation
V. Chair: David Keech
Baldor Dodge Reliance

Conveyor Safety Committee
Chair: Phil Kaffenberger
HK Systems
V. Chair: Bruce Whitman
Dematic Corp.

Screw Conveyors
Chair: Bill Mecke
KWS Manufacturing Co., Ltd.
V. Chair: Trevin Berger
Martin Sprocket & Gear, Inc.

Terms and Definitions
Chair: Phil Hannigan
CEMA

The Board adopted a revision of the Association's Vision Statement to read:
"CEMA, The Voice of the North American Conveyor Industry since 1933".

MANUFACTURING MEMBERSHIP ELIGIBILITY CHANGED: Analysis of our statistics at the Annual Meeting had indicated that we no longer represent the majority of conveying equipment manufacturers operating in the North American market. It is the intent of the CEMA Board of Directors to expand the Manufacturing Members (not Re-sellers) to include significant International Manufacturers who are conducting business in the North American Market (U.S.A., Canada, Mexico, and their possessions). With this in mind, the Board adopted the following rewording of the Manufacturing Membership Criteria:

Article III - MEMBERSHIP

Section 1. Manufacturing Membership

All members of the conveyor manufacturing industry, as herein defined who ~~have been engaged~~ have had a presence within North America (the United States and/or Canada and/or Mexico or their possessions) ~~in conveyor equipment manufacturing~~ for at least one (1) year, shall be eligible for manufacturing membership in the Corporation. For the purposes hereof, presence shall mean selling conveyor components, equipment or systems in North America manufactured by the manufacturing member. A manufacturer shall be deemed to be a member of the conveyor manufacturing industry if its principle business or the principle business of one of its divisions is either:

- ~~(a) Designing and Controlling the designs, specifications, assembly and manufacturing of unit or bulk material equipment or systems, or~~
- (b) Designing manufacturing and selling any of those bulk belt conveyor components for which the Corporation maintains reporting statistics; or
- (c) Designing and manufacturing those component parts which, by reason of their unique nature, are primarily capable of usage as component parts of unit conveying equipment or systems; or
- (d) Designing, manufacturing and selling pneumatic conveyors, automated monorails, automatic guided vehicles, conveyor controls, or any combination of same, including both equipment and systems.

These modifications should enable CEMA membership to expand and grow towards a goal of having our membership account for over 50% of booked and billed conveyor and component sales in this market. With that accomplished, CEMA can go forward into the future continuing to proclaim that it is, indeed, The Voice of the North American Conveyor Industry.

ANSI SALE OF CEMA PUBLICATIONS: None of CEMA's ANSI Standards were advertised or available for sale on the ANSI Standards Web Store. An investigation revealed that the store only advertises standards that they sell (PDFs Only) on behalf of Standards Developing Organizations (SDOs). Their normal practice is to sell SDO's publications at the nonmember price where a percentage, usually in the vicinity of 50%, is kept by ANSI and the remainder remitted to the SDO. Were ANSI to sell our publications in this manner, it would not decrease our sales via the CEMA On-line Store but would open a new worldwide distribution source for most of our publications. The Board asked CEMA HQ follow-up with ANSI and negotiate a contract to offer our ANSI Approved PDF Standards for sale on the ANSI Standards Web Store. **NOTE:** The contract was signed for a 45%/55% ANSI/CEMA split of sales at the nonmember price. All of the CEMA Publications that are available for sale as PDF files on the CEMA Web Store at <http://www.cemastore.com/shop> are now available from the ANSI Standards Web Store at <http://webstore.ansi.org>.

On a related note, Kimberly MacLaren reported that, of the 194 countries in the world, 76 of those have visited our web site in the last four months and 38 countries bought our publications including 25 that bought the Belt Book.

STATISTICAL MEASUREMENT OF THE COSTS OF QUALITY: Merle Davis provided an interim report on “Cost of Quality Elements/Failure Costs” that he had volunteered to develop at the last Board meeting. The concept is to develop measures of the cost of quality. These measures should only be for the manufacturing process. The metrics would be reported as percentages of manufactured product sales. He is soliciting feedback and ideas between now and the Annual Meeting and will update progress on developing the metrics at that time. [His report is available for download at this link.](#)

BULK BELT CONVEYOR SAFETY TRAINING MATERIALS

While CEMA has developed safety videos for Unit Handling Conveyors and Screw Conveyors, we do not have a safety video for Bulk Belt Conveyors, there are some very good safety video and interactive CD resources available.

The Colorado Division of Reclamation Mining and Safety has a Mine Safety Training Page - <http://mining.state.co.us>. That page has numerous training resources for work around Bulk Belt Conveyors. They advertise that they have recently released a 17 minute video entitled ***“Conveyor Operation and Safety - Metal Mines”***. It provides an overview of the conveyor system components and how they work; identifies potential hazards associated with conveyors and how to keep the conveyor operating safely and efficiently. Actual conveyor Video footage and animation illustrate how to work safely around conveyors. This resource and others can be accessed through the CEMA Web Site's Safety Page - <http://cemanet.org/safety/resources.html>

Handy List of Engineering Terminology

1. **A number of different approaches are being tried.** (We don't know where we're going, but we're moving.)
2. **Close project coordination.** (We should have asked someone else.)
3. **An extensive report is being prepared on a fresh approach to the problem.** (We just hired 3 guys. We'll let them kick it around for a while.)
4. **Major technological breakthrough.** (Back to the drawing board.)
5. **Customer satisfaction believed assured.** (We're so far behind schedule that the customer is happy to get anything at all from us.)
6. **Preliminary operational test were inconclusive.** (The darn thing blew up when we threw the switch!)
7. **The test results were extremely gratifying.** (It works and boy are we surprised.)
8. **The entire concept will have to be abandoned.** (The only guy who understood the thing quit.)
9. **It is in the process.** (It is so wrapped up in red tape that the situation is almost hopeless.)
10. **We will look into it.** (By the time the wheel makes a full turn, we will assume you have forgotten about it.)
11. **Please note and initial.** (Let's spread the responsibility for this job.)
12. **Give us the benefit of your thinking.** (We'll listen to what you have to say as long as it doesn't interfere with what we have already done.)
13. **Give us your interpretation.** (Your warped opinion will be pitted against our good sense.)
14. **See me, or Let's discuss.** (Come down to my office, I'm lonesome.)
15. **All new.** (Parts not interchangeable with previous design.)
16. **Rugged.** (Too heavy to lift.)
17. **Lightweight.** (Lighter than rugged.)
18. **Years of development.** (Finally got one that worked.)
19. **Energy saving.** (Achieved when the power switch is off.)
20. **No maintenance.** (Impossible to fix!)

CEMA MEMBER COMPANY NEWS

Membership

As of December 1, 2007, CEMA's membership stands at 92, with 82 Manufacturing Members and 10 Technical Members.

New Members

Washington Group International, of Princeton, New Jersey joined CEMA on October 1, 2007 as a Technical Member. They design and specify Bulk Conveyor Systems. Their Official Representative is **John Greco**, material handling specialist.

Argonics, Inc. of Marquette, Michigan, joined CEMA on August 1, 2007. They manufacture Bulk Belt Conveyor Components, Bulk Conveyor Accessories, and Unit Handling Components. Their Official Representative is **John Westman**, sales and marketing manager, and their Alternate Representative is **Dave Puskala**, chief operating officer.

ERIEZ Magnetics of Erie, Pennsylvania, rejoined CEMA on August 1, 2007 as a Manufacturing Member. They had been a CEMA member from 1976 through 2001. We welcome them back. They manufacture Bulk Conveying Systems, Vibrating Equipment, and Magnetic Head Pulleys. Their Official Representative is **Robert (Rob) Yandrick**, product manager, and their Alternate Representative is **Vince Richardson**, marketing manager.

Goodyear Engineered Products, Veyance Technologies, Inc., of Fairlawn, Ohio rejoined CEMA on August 1, 2007. They manufacture Bulk Belt Conveyor Accessories. Their Official Representative is **Mike Braucher**, north american marketing manager, and their Alternate Representative is **Terry Graber**, worldwide development manager.

Company News

Paul Douglas Ross, II Vice President of Sales and Marketing for **Douglas Manufacturing** has been promoted to President of Douglas Manufacturing effective immediately. **P. Douglas Ross**, founder and President of Douglas Manufacturing is now Chairman

of the Board. Douglas Ross stated, "We are about to complete 30 years of continued growth and success and now it is time to hand the reigns over to another generation. Paul has brought our company to a new level over the past 15 years and we know that he will continue that same success."

Transnorm System, Inc has moved to a new larger facility. Due to increased sales and the introduction of new products Transnorm has moved from the previous location in Grand Prairie to a larger 82 thousand square foot facility in Arlington, TX. The new address is 2810 Avenue E, East, Arlington, TX 76011. The phone number remains unchanged at 972-606-0303.

Along with the move Transnorm has made changes within the organization to better, more efficiently serve their customers. **Don Wier** has been promoted to Engineering Manager to oversee both Production Engineering and New Product Development. **Dustin Dees** has moved from Customer Service to Purchasing to support the increased demands on that growing department. Also **James Sulzer** has been promoted to Manufacturing Project Manager to oversee special projects both for specific customer requirements as well as in-house and development projects.

CEMA MEETING SCHEDULE 2008-2009

Annual Meeting,

Friday - Tuesday, March 7-11, 2008
LaQuinta Resort and Club, LaQuinta, California

Engineering Conference,

Sunday - Wednesday, June 22-25, 2008
LaPlaya Resort, Naples, Florida

Fall Meeting,

Tuesday - Wednesday, September 23-24, 2008
O'Hare Airport Hilton Hotel, Chicago, Illinois

Annual Meeting,

Friday - Tuesday, March 20-24, 2009
Marriott Marco Island Beach Resort, Marco Island, Florida



Registration Form

75th Annual Meeting

La Quinta Resort & Club
La Quinta, California
March 7-11, 2008

Name _____ Title _____ Name for Badge _____
 Spouse/Guest _____ Name for Badge _____
 Company _____ Address: _____
 City, State, Zip _____
 E-mail Address _____ Spouse/Guest e-mail _____
 Phone _____

Conference Registration Fees and Deadlines**

Save \$70 on the Early Registration Fee on/before deadline of January 7, 2008.

Company Rep

After 1/07/2008

All social events except golf..... \$925.00 \$995.00

Spouse / Guest

All social events except golf.....\$450.00 \$450.00

Children (under 18 yrs.)

All social events except golf.....\$300.00 \$300.00

Golf Fees

Golf, - 3/9/08 @ 12 p.m. \$135.00 \$135..00

Total Attendees: _____ / Handicaps: _____

Club Rentals (sleeve of La Quinta Logo balls inc.)

() Left / () Right @\$ 75.00 - after \$ 75..00
Total Attendees.....

Total Due: \$ _____

Hotel Accomodations:

Resort Casita King @ \$290.00.....Yes _____ / No _____

Arrival: _____ Departure: _____

*room rates are subject to state/local taxes(11.045%) and 7-day cancel is required. Provide credit information below to hold reservation.

75th Anniversary Logo Golf-shirts

Men's Pima Polo Golf Shirt

Women's Port Authority Sleeveless Golf Shirt

*For detailed sizing, refer to the order form in packet.

Men's: () S () M () L () XL () 2XL () 3XL

Women's: () XS () S () M () L () XL () 1XL () 2XL

*Free to All
Registered
Attendees*

****Cancellation Policy: At any time a replacement can be sent in your place, however to receive a refund (less \$100 administrative charge) notify us in writing no later than noon on January 7, 2008.**

Friday, March 7

Board of Directors 12:00 p.m.

Saturday, March 8

Government Affairs 7:30 a.m.

Meetings 7:30 a.m.

Membership/Marketing 7:30 a.m.

General Business Session 9:00 a.m.

Alan Beaulieu, Sr. Analyst, ITR 1:30 p.m.

Lisa Williams, Medium/Clairvoyant 3:00 p.m.

Past Presidents Committee 5:00 p.m.

Monday, March 10

Screw Conveyor Section 7:30 a.m.

Conveyor Chain Section 7:30 a.m.

Unit Handling Section 9:00 a.m.

General Bulk Handling Section 9:00 a.m.

Tuesday, March 11

Board of Directors 7:30 a.m.

Friday, March 7

First Timers Orientation @ 6:00 p.m. _____ #people

Get Acquainted Reception/Dinner @ 6:30 p.m. _____ #people

Saturday, March 8

Casino Night/Fantasy Auction @ 6:30 p.m. _____ #people

Reception / Dinner

Sunday, March 9

5K Run/Walk @ 8:00 a.m. _____ #people

T-shirt sizes: () S () M () L () XL

Monday March 10

Spouse Luncheon / Fashion Show @ 12:00 p.m. Yes _____ No _____

Annual Banquet Reception/Dinner @ 6:00 p.m. _____ #people

Entree Choices: () Meat / () Chicken / () Fish

Payment - Payment must accompany this registration form. Payment can be made with a check or credit card. If mailing in with check, payment must be received in this office by deadline or early registration fee will not be offered.

VISA MASTERCARD AMERICAN EXPRESS DISCOVER

CHECK -- If paying by check for registration, please provide credit card for securing your hotel room.

Total Due: _____

Card # _____ Exp Date _____

Name on Card _____

Signature _____

If paying by check please remit to: CEMA, 6724 Lone Oak Blvd., Naples, FL 34109 /Office: 239.514.3441

If paying by credit card: fax, 239.514.3470 or e-mail to: kim@cemanet.org