



CEMA Member Companies – IN THE NEWS!



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The Voice of the North American Conveyor Industry

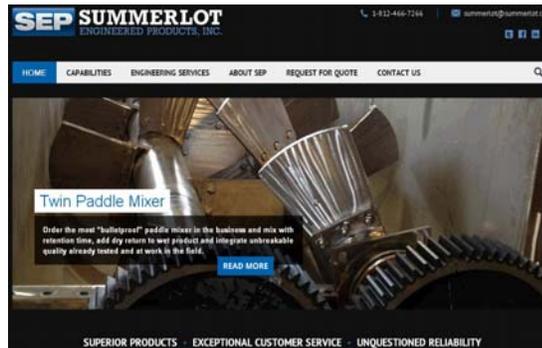
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- NEW WEBSITES · NEW PROMOTIONS ·
- NEW PRODUCTS · NEW CATALOGS ·



SUMMERLOT LAUNCHES NEW WEBSITE AND SOCIAL MEDIA CAMPAIGNS!

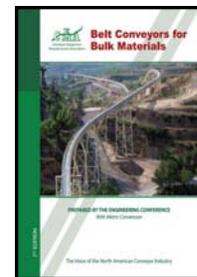
Rosedale, IN – SEP, launches a new website to showcase improved content and new equipment with focus on user friendly experience and increase search engine optimization. Now potential customers can easily find us using key word searches and existing customers can stay up to date through our social media sites such as [Facebook](#), [Twitter](#), [LinkedIn](#), [Flickr](#). Once users have navigated the new website to learn more about SEP's capabilities, they can easily download/fill out a Request for Quote, email us or contact us directly for additional information while continuing to share our gold standards for customer service, reliability, and equipment longevity. Please visit www.summerlot.com for more details.



INSIDE STORIES INCLUDE NEWS FROM,,,,,

- Emmerson Power Transmission
- Maxi-Lift, Inc.
- Superior Industries
- Martin Engineering &
- Prab—Hapman

**RELEASE
OCTOBER 2013!**



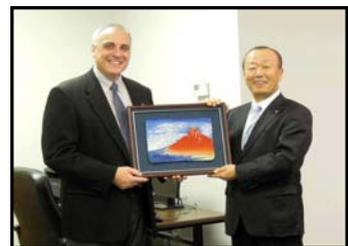
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ITOH DENKI APPOINTS RICHARD R. KOSIK as PRESIDENT OF US OPERATION!



Wilkes-Barre, PA – ITOH Denki, a leading manufacturer of MDR motorized conveyor rollers, announced the appointment **Richard R. Kosik** to the position of PRESIDENT of ITOH DENKI USA, INC effective **August 21, 2013**.

Kosik has been with the company for 17 years since its inauguration and has brought enormous success in penetrating the U.S. market with the innovative energy efficient conveyor motorization technology for the logistics industry. Previously, Kosik held various management positions in the company including National Sales Manager and Senior Vice President.



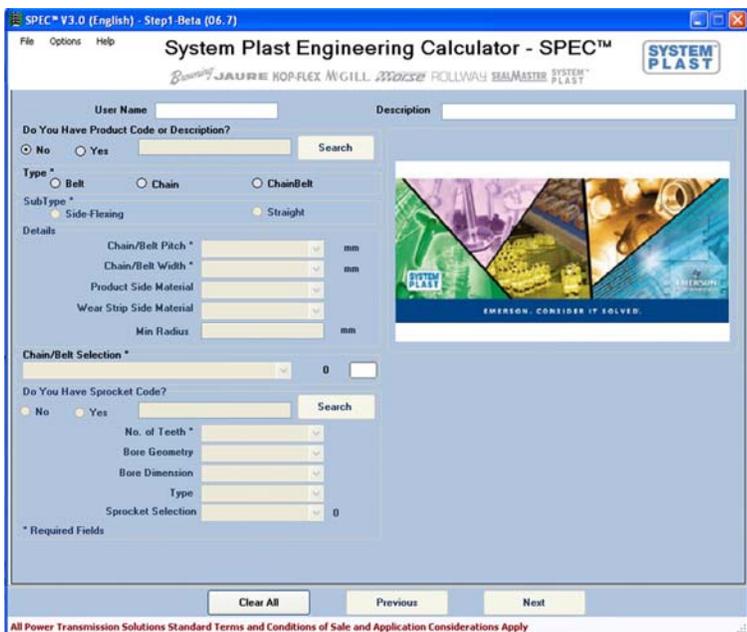
Richard Kosik & Kazuo Itoh

“With his long experience in material handling industry and with his excellent sales & marketing skills, I look forward to continue success and growth” said Kazuo Itoh, Chairman and CEO of the ITOH DENKI group.

www.itohdenki.com



EMERSON ANNOUNCES RELEASE OF NEW SPEC ENGINEERING SOFTWARE!



Florence, KY, August 28, 2013 – Emerson Industrial Automation’s announces the release of the new SPEC™ (System Plast™ Engineering Calculator) which was released at PACK EXPO, SEPTEMBER 23-24.

This software uses built-in intelligence to evaluate applications for steel or plastic chain and modular belt conveyor by validating detailed user specifications with a red, yellow, or green rating. Where possible, the software also presents an alternative optimum solution that may reduce energy or lubrication requirements with System Plast’s unique Nolu® -S wear material.

The process involves three easy steps: definition of conveying requirements, application requirements with product specifications, and system layout. Developed by Emerson’s Power Transmission Solutions business, SPEC software reports results that include

required chain pull, motor speed, torque, shaft power and maximum line back pressure. The software issues alerts for incompatible parameter inputs during the process to help the user achieve successful results. The software covers applications with carbon steel, stainless steel, several types of LF acetal for high-speed/reduced lubrication, and New Generation™ (NG™) chain designed for high-speed dry running applications. Wear strip options include stainless steel, UHMW PE, and Nolu-S self-lubricating UHMW for low-noise, energy-efficient dry running.

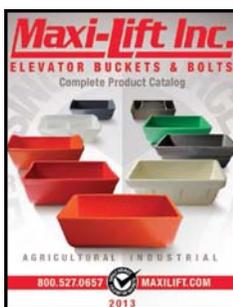
To continued reading this article, [click here](#).

www.emerson.com



MAXI-LIFT INC. PUBLISHES NEW 2013-2014 FULL-LINE ELEVATOR BUCKET CATALOG!

Dallas, TX – Maxi-Lift, Inc. has published a new full-line 2013-2014 elevator bucket catalog. The new catalog includes many new sizes in the Tiger-Tuff and Tiger-CC elevator bucket lines. They have also added a new commercial elevator belting splice called the Titan and updated the AB Maxi-Splice with stronger bolts. **Click on the picture to download a copy or you can request a copy of the new catalog by calling (800) 527-0657.**



www.maxilift.com



SUPERIOR APPOINTS TWO NEW TERRITORY SALES MANAGERS IN CONVEYOR COMPONENTS DIVISION!



Morris, MN – Superior Industries, Inc. recently named **Terin Louis** and **Matt Wulf** as new conveyor components territory managers in the Northwest and Midwest United States respectively. **Louis** joins outside sales after serving five years in the company’s engineering department. While in that role, he spent time designing new and existing products for both conveying equipment and conveyor components customers. **Continued reading on page 5**

www.superior-ind.com



MARTIN ENGINEERING, PRAB HAPMAN, & ERIEZ, NEW PRODUCTS TO SHOWCASE



Neponset, IL—**Martin Engineering** announces a new high speed impact cradle is designed to reduce roller and frame damage from heavy conveyor loading conditions in mining, coal handling, aggregates and other applications involving dense materials and / or high volumes. The rugged EVO® High Speed Impact Cradle is engineered to withstand brutal operating conditions, reducing roller failures and service requirements. One customer estimates that the new cradles from Martin Engineering paid for themselves in just the first week of service at the company's copper handling facility, due to the savings in maintenance and downtime.



“Under high-volume conditions, standard OEM impact idlers in the load zone simply can't withstand heavy loads and lengthy drops, costing downtime for repairs as well as the expense of replacement components,” observed Martin Engineering Service Technician Doug Brown. The new cradles use Martin Engineering's Trac-mount™ technology to slide in and out easily for maintenance. The modular**Continue reading on Page 4**



Kalamazoo, MI—**Hapman** adds to the existing full-line of pneumatic vacuum conveyors by offering three new large capacity units. Steve Grant, Product Manager for Hapman explains, “The process industries have continued to improve their bulk material handling operations as a means of cost reduction and expanded competitive advantage. We strive to continually innovate and expand our equipment offering to support the needs of our customers.”



Hapman works to meet growing industry demand for increased capacity pneumatic conveyors while offering low-energy consumption and reduced operating costs. “Our full line of vacuum conveyors has expanded with our models 30, 36, and 42. These units allow for increased capacities of up to 18,000 lb/hr while still providing**Continue reading on Page 5**



Eriez® Customers Get Access 24/7 and Assistance for Solutions for their Toughest Challenges!

Erie, PA—**Eriez®** now operates 24/7 a 5-Star Service® hotline for customers' requests any day of the week and any time of the day. Eriez representatives are there to assist with everything from emergency equipment service calls to complete rebuilds. Eriez wants all of their customers to know, no matter the problem, the day or time, Eriez is here for you.

Eriez also has a Technical Center, that first went into operation in 1964 to test customers' samples, that are sent from all over the world, to determine the most efficient and profitable ways to process or handle their materials. The Technical Center has more than 100 types of permanent magnetic, electromagnetic, vibratory, screening,**to read more, [Click Here](#)**

**Continued from Page 3**

components are light enough to be removed by hand, without using a crane or other equipment to handle them.



“The new cradle design only requires one person to change the rollers when the time comes,” said Brown.

“The biggest problem solved is the downtime. In the past, when customers have needed to change rollers or frames, they had to shut down the conveyor for an extended amount of time,” he explained. “Old style frames can be difficult to remove, requiring that maintenance personnel pull the arms down, then jack up the assembly to pull it out.”

“We wanted something that was slide-in / slide-out,” added Martin Engineering Global Product Manager Chris Schmelzer.

“These new cradles were designed using Finite Element Analysis, so we could confirm that they’d be strong enough, without having to overbuild them,” he explained. “We can make it as strong as it needs to be, without adding excess weight, so workers can remove and replace components without using heavy lifting equipment.”

The innovative load zone design uses an elastomer bar suspension system that absorbs and distributes the material load being transferred, greatly reducing the stress on the idlers’ rolling components and support structure. One patent-pending design innovation is the use of connecting brackets near the top of the idler frame to hold the three rollers together. These special brackets are designed to allow multiple modular cradles to be tied together, so that the idlers throughout the entire load zone work together as a system.

“This cradle is simple to install, and the easy access to the center roller makes the maintenance a one-person job,” Brown added.

“In addition to greater durability, it’s intentionally designed to facilitate service, making the task of changing rollers safer and easier.”

For more information, visit www.martin-eng.com or call (309) 852-2384

Just Released: [Replaceable Belt Cleaner Tips Reduce Waste & Change out Time!](#)



Eriez® Finishing Mill Unloaders Boost Productivity in Parts Finishing Operations

Erie, PA – Eriez® Finishing Mill Unloaders quickly and automatically remove ferrous parts from finishing mill media, helping to improve productivity and efficiency in busy parts finishing operations. Three models are available to match customers’ specific application requirements.

All Eriez Finishing Mill Unloaders use a permanent magnet pickup, can be quickly and easily wheeled into position beside the mill and are hydraulically lowered into place. As parts near the surface of the media, they are pulled out by the magnetic field, conveyed up and away from the mill, pass through a demagnetizing unit before reaching the discharge chute.

The Model 58 C/P Mill Unloader is a fully-enclosed magnetic conveyor with permanent magnets mounted on an endless chain revolving beneath a stainless-steel plate. This unit is designed for lightweight parts.

The Model 9B-P Mill Unloader utilizes a cleated conveyor belt with a 12-inch diameter magnetic head pulley to pull out parts. Magnetic rails above the pulley hold parts firmly to the belt until they reach the horizontal portion of the conveyor.

The most versatile Eriez Finishing Mill Unloader is the Model 9B-DP. This unit can normally remove all parts from a 10-20 cubic foot mill in five minutes or less. As parts are pulled out of the media and carried to the top of a 12-inch diameter magnetic drum, they jump across an adjustable gap to an eight-inch diameter head pulley revolving with a horizontal conveyor belt. Any trapped media falls back into the mill as the parts move through the demagnetizer to discharge.

www.eriez.com

Continued from Page 2

“His technical education combined with a background in conveyor components engineering means Terin is armed with a unique set of skills for field sales,” said components sales manager, Mike McFerren. “All his technical experience will allow him to really dig into customer applications and present them with sets of custom, problem solving solutions.”

Louis received a degree in manufacturing engineering from St. Cloud State University. He and his wife will make their home in New Jersey.

Matt Wulf succeeds Ryan Loge as Superior’s new conveyor components territory manager in the Midwest. Loge was recently promoted to conveyor components sales operations manager.

“Matt has worked quickly and very diligently to become one our experts in conveyor design,” said McFerren. “From motors and bearings to idlers and pulleys, he knows how to appropriately recommend and apply our solutions in some of the most complicated applications.”

Most recently, Wulf worked in customer service and sales estimating in the company’s conveyor components division. He and his wife will continue to reside in Superior’s hometown of Morris, Minnesota.

www.superior-ind.com

**Continued from Page 3**

our distinct low maintenance and reliable operation,” states Grant.

Hapman pneumatic conveyors are engineered to move high volume bulk material in a short period of time without the need for plant air. Featuring an integral PD pump to generate the necessary vacuum, Hapman’s vacuum conveyor allows a single operator to move material from unload or storage into the process quickly and MEDIA 2 effectively. The Hapman vacuum series has a unique latched side door for easy access to the internal filters. This latched panel allows for fast filter inspection and changes with no tools.

The Hapman 30, 36, and 42 Vacuum Conveyors come complete with:

- Reverse air pulse filter cleaning mechanism
- Quick release side access door for tool-less filter changeover
- Carbon or Stainless steel construction
- Factory mounted support frame for field tie-in



For more information on Hapman’s Pneumatic Conveyors, call or email Steve Grant at: 800.427.6260,

Steve-grant@hapman.com

For information on “Avoiding the High Cost of Segregation in Mixing and Blended Processing”, [Click Here](#)