



CEMA Member Companies – IN THE NEWS!



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The Voice of the North American Conveyor Industry

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- GOING GREEN • NEW PRODUCTS • GLOBAL •
- CERTIFICATION • NEW VIDEO •
- NEW DIRECTOR & SOFTWARE •

Ralphs-Pugh Co.



RALPHS-PUGH COMPANY GOES SOLAR!

Benicia, CA – **Ralphs-Pugh Company** is converting to solar powered electricity for its 40,000 square foot manufacturing facility in Benicia, CA. Bill Pugh, Ralphs-Pugh's president stated "with a temperate climate and an average of 262 sunny days per year our location is ideal to maximize the use of solar energy."

The solar power rooftop system engineered by Helio Power Solar Solutions, Murrieta, CA is projected to provide 90% of the company's annual electricity needs. Pugh added, "Ralphs-Pugh is committed to being an environmentally sensitive company. In addition to a good economic investment, converting to solar is the right thing to do from an environmental perspective."

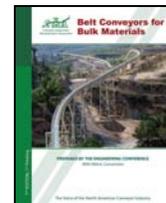


Founded in 1912, Ralphs-Pugh is a leading manufacture and supplier of conveyor rollers and components for a broad range of material handling applications. For more information contact: **Tom O'Brien, VP, Sales, 800.486.0021, sales@ralphs-pugh.com** www.ralphs-pugh.com

INSIDE STORIES.....

- **Eriez**, Global Certification.....
- **DEM Solutions**, New Programmable Interface.....
- **STOBER**, NEW "Sizzle" Video.....
- **River Consulting**, New Director, Mining—Minerals....

RELEASE COMING SOON!



[CLICK HERE-more info!](#)



BALDOR ELECTRIC COMPANY INTRODUCES FULL LINE OF DODGE® ER-STYLE BALL BEARINGS

Fort Smith, AR – *May 21, 2013*, **Baldor Electric Company**, is pleased to introduce a new and versatile line of Baldor-Dodge® ER-Style ball bearings available in two shaft attachment methods. The set screw version has a 65 degree set screw angle for maximum shaft grip. The D-Lok™ product offers a clamp collar grip for maximum concentricity to minimize vibration.

These high-quality Dodge-manufactured products employ snap-ring retention to securely fit the cylindrical outer diameter into user equipment. The bearings also feature the Dodge ProGuard™ seal and flinger package to prevent contamination and maximize product life in dirty applications.

Baldor-Dodge ER-style ball bearings are suitable for a wide variety of industries and applications, including material and unit handling, conveying equipment, and agricultural, paper, packaging and printing machinery. The set screw offering ranges from 3/4" bore size (204 series) to 2-7/16" bore size (212 series). Modifications to the seal package are available on request, including the premium triple-lip seal design, premium MaxLife™ cage design for lubrication retention, low-drag labyrinth seals, and a high-temperature synthetic grease offering.

www.baldor.com



ERIEZ® BUYER TRACY LEE EARNS HIGHLY RE- GARDED GLOBAL CERTIFICATION



Erie, PA - Eriez® announced that **Next Level Purchasing, Inc.** has announced that *Tracy Lee*, a Buyer for Eriez®, has earned its prestigious Senior Professional in Supply Management® (SPSM) Certification.

Next Level Purchasing is a world renowned leader in online training for professionals.

According to Next Level Purchasing, the SPSM Certification has been earned by purchasing professionals in more than 60 countries across six continents. The program is comprised of series of interactive online courses that enable purchasing professionals to master invaluable skills categorized into six key facets of purchasing: fundamentals, analysis and spreadsheets, contract law, negotiation, best practices and sourcing.



In a press release distributed by the company, Charles Dominick, SPSM, President and Founder of **Next Level Purchasing**, remarked, "We applaud Tracy for her commitment to bringing the most modern practices to her purchasing role and wish her success in delivering results."

www.eriez.com

STOBER "SIZZLE" VIDEO



WANT TO SEE HOW THE BEST GEAR- BOXES IN THE WORLD ARE MADE?

Watch this video!



www.stober.com



RIVER CONSULTING®

COLLETT EXPANDS BREADTH OF EXPERTISE AND PRESENCE

Columbus, OH—*River Consulting* is pleased to welcome Mark Collett as the new **Director—Mining & Minerals** based out of Salt Lake City, UT. Collett is a seasoned industry professional with more than thirty-five years of experience in heavy industry. He has a diverse business background, along with active participation in various industry associations.

With extensive history in local heavy industry, Mr. Collett will be primary driver for business development in the region. His engineering background and broad project expertise will allow him to serve clients as a knowledgeable industry consultant and as a client relationship manager. Mr. Collett holds a Bachelor of Science in Electrical Engineer-

ing from the University of Utah. He is also an active member and has served in leadership roles for many industry associations including the Rocky Mountain Coal Mining Institute, Electric Power Group, PRB Coal User's Group, IEEE Cement Industry Council, Instrument Society of America, and National Stone, Sand and Gravel Association.

"We are excited to have Mark join our team. As a dynamic industry professional with decades of experience, he will greatly expand our breadth of knowledge to better serve a wider range of industrial clients," stated John Strayer, senior vice president. "His presence in the Western region will allow us to better serve clients with local presence and expertise. With his engaging character and drive, I'm sure Mark will propel the organization forward to serve new clients and markets."

River Consulting is a leading mid-major A/E to global energy, food, process and industrial clients, delivering multidiscipline engineering and project management solutions.

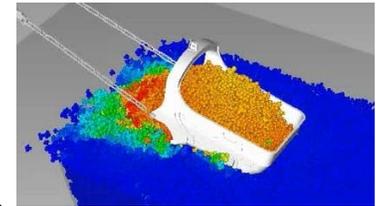
www.riverconsulting.com



DEM SOLUTIONS—NEW PROGRAMMABLE INTERFACE!


DEM Solutions Extends EDEM Multi-physics Simulation Environment with Capability to Enable Co-simulation with Multibody Dynamics Software

Edinburgh, Scotland & Denver, CO—June 3, 2013, DEM Solutions, the company setting the standard for engineering application of discrete element method (DEM) simulation, today announced the release of EDEM 2.5.1 software with a new programmable interface to enable bi-directional coupling with 2 Multibody Dynamics (MBD) simulation. The enhanced interfacing capability extends the EDEM simulation environment for customers using other computer-aided-engineering (CAE) tools, particularly those using structural mechanics simulation software such as structural finite element analysis (FEA) and MBD in the design of heavy equipment and machinery critical to industries such as mining, off-road construction, forestry and agriculture.



“The Multibody Dynamics Coupling Interface is important to customers who design machinery that handles or processes bulk materials, particularly where the dynamic loading from bulk materials.....[Click here to read more](#)

www.dem-solutions.com


HAPMAN HOLDS CONFERENCE


Kalamazoo, MI—May 24, 2013, Hapman hosted technical representatives from across the U.S. and Canada for its annual North American Sales Conference, April 29-30, 2013, at its corporate offices and North American manufacturing plant in Kalamazoo, MI.



The two-day event began with technical equipment training for new reps, introductions of new and expanded equipment lines designed to meet growing bulk material handling needs, and plant tours of manufacturing operations demonstrating investments in both capital equipment and an expanded workforce.

“This annual conference is an important meeting for us and for our Reps,” said Jim Hughes, Hapman national sales manager. “We share industry knowledge and changing market dynamics, and we get good feedback from our Reps on what tools they need to serve our customers more effectively.”

In addition to technical training, company vice president Greg Patterson highlighted new marketing initiatives, and the company’s short- and long-term growth strategies. The conference also featured key performance sales awards, including the announcement of 2012 Rep-of-the-Year, Gull Material Handling. Gull Material Handling has been a Hapman representative in the Midwest since 1984, and achieved record sales in 2012.

“The awards part of the conference gives us a chance to acknowledge everyone’s hard work throughout the year, while spotlighting outstanding performance,” said Hughes. “It is also a great launching point for next years’ sales goals.”

The meeting concluded with a roundtable discussion of continuous improvement opportunities and expanded customer-focused operations. “The foundation of our company is built on decades of industry knowledge and experience with exceptional customer support,” said Patterson. “While this conference features achievements over the last year, the real value for everyone is the continued look forward. The forward focus examines our customers’ growing needs for expanded technical knowledge and field support, and allows us to examine additional areas where we can help. It is our job to provide what our customers need, and delivery more than what they expect.”

www.hapman.com